

Silicon Valley Summit

For Family Offices, Founders & Investors



FamilyOffices.com/SV

September 24th, 2026

All Times are PST

AGENDA

TIME

TOPIC

8:30 a.m.	Registration Open
10:00 a.m. - 10:20 a.m.	10 Proven Strategies to Scale to \$100M Based on 1,500 Talks on Stage at our 300 Events over 19 Years Richard C. Wilson - Family Office Club
10:20 a.m. - 10:25 a.m.	Invest in America's Most Underrated Asset Class Param S.
10:25 a.m. - 10:35 a.m.	Family Office Direct Investing: What's Actually Getting Funded in 2026
10:35 a.m. - 10:40 a.m.	Off-Market Deal Flow: How We Source Before It Hits a Broker's List Kal F.
10:40 a.m. - 11:00 a.m.	Fireside Chat Kevin H. & Richard C. Wilson - Family Office Club
11:00 a.m. - 11:10 a.m.	Deal Flow Talk
11:10 a.m. - 11:20 a.m.	Proximity to Wealth: Building Relationships That Turn Into Capital Yahya M.
11:20 a.m. - 11:30 a.m.	Single Family Office Access: 5 Strategies to Engage, Meet & Close Deals With Decamillionaires & Centimillionaires Dr. Alexandra C.
11:30 a.m. - 12:05 p.m.	Panel 1 Investment Opportunities & Strategies - Hear Directly from Founders of Companies, Platforms & Funds
12:05 p.m. - 12:10 p.m.	5 Strategies for Scaling our Real Estate Platform James R.
12:10 p.m. - 12:20 p.m.	5 Ways I Use AI to Scale & Manage my 130 Employees
12:20 p.m. - 12:25 p.m.	The Roll-Up Playbook Nobody's Running Yet
12:25 p.m. - 12:35 p.m.	How I Evaluate Deals in Under 10 Minutes Ryan B.
12:35 p.m. - 2:00 p.m.	Lunch
2:00 p.m. - 2:35 p.m.	Panel 2 Investor Introductions - Hear from Investors on Exactly What They're Investing In Now
2:35 p.m. - 2:55 p.m.	Fireside Chat
2:55 p.m. - 3:00 p.m.	Oil & Gas Brief Rey T.
3:00 p.m. - 3:10 p.m.	Investment Opportunities in Venture & Private Equity in Southeast Europe: Where Great Deals Still Could be Found Samo L.
3:10 p.m. - 3:15 p.m.	Private Credit Is Crowded. Here's Where We're Still Finding Yield. Gary S.
3:15 p.m. - 3:50 p.m.	Panel 3 Scaling Strategies & Direct Investment Trends: How Founders and Family Offices Are Reshaping the Capital Landscape
3:50 p.m. - 3:55 p.m.	What We Look For in a Pre-Seed Founder After 200 Pitches
3:55 p.m. - 4:05 p.m.	90% of What I See Gets a No. Here's Why.
4:05 p.m. - 4:10 p.m.	Why We're Buying Industrial in Secondary Markets Right Now
4:10 p.m. - 4:25 p.m.	Overview of the Silicon Valley Summit: Most Common Points, Trends, Unique Strategies & Powerful Insights Richard C. Wilson - Family Office Club
4:25 p.m. - 5:25 p.m.	Networking Reception

