



Silicon Valley Summit

FamilyOffices.com/Silicon

September 24th, 2026
All Times are PST

AGENDA

TIME	TOPIC
8:30 a.m.	Registration Open
10:00 a.m. - 10:20 a.m.	10 Proven Strategies to Scale to \$100M Based on 1,500 Talks on Stage at our 300 Events over 19 Years Richard C. Wilson - Family Office Club
10:20 a.m. - 10:25 a.m.	The Opportunity Nobody's Talking About
10:25 a.m. - 10:35 a.m.	Family Office Direct Investing: What's Actually Getting Funded in 2026
10:35 a.m. - 10:40 a.m.	Off-Market Deal Flow: How We Source Before It Hits a Broker's List
10:40 a.m. - 11:00 a.m.	Fireside Chat
11:00 a.m. - 11:10 a.m.	Beyond Money: Protecting the Legacy You're Building for Tomorrow Vince M.
11:10 a.m. - 11:20 a.m.	Proximity to Wealth: Building Relationships That Turn Into Capital
11:20 a.m. - 11:30 a.m.	Deal Flow Overload: How Allocators Actually Filter 150+ Mandates
11:30 a.m. - 12:05 p.m.	Panel 1 Investment Opportunities & Strategies – Hear Directly from Founders of Companies, Platforms & Funds
12:05 p.m. - 12:10 p.m.	5 Strategies for Scaling our Real Estate Platform James R.
12:10 p.m. - 12:20 p.m.	AI in the Deal Room: How SuperIntelligence Tools Are Changing Diligence and Deployment
12:20 p.m. - 12:25 p.m.	The Roll-Up Playbook Nobody's Running Yet
12:25 p.m. - 12:35 p.m.	How I Evaluate Deals in Under 10 Minutes
12:35 p.m. - 2:00 p.m.	Lunch
2:00 p.m. - 2:35 p.m.	Pitch Contest [Supporting Foundation Academies and Youth About Business]
2:35 p.m. - 2:55 p.m.	Fireside Chat
2:55 p.m. - 3:00 p.m.	We Raised \$50M Without a Single Cold Email
3:00 p.m. - 3:10 p.m.	Investment Opportunities in Venture & Private Equity in Southeast Europe: Where Great Deals Still Could be Found Samo L.
3:10 p.m. - 3:15 p.m.	Private Credit Is Crowded. Here's Where We're Still Finding Yield.
3:15 p.m. - 3:50 p.m.	Panel 2 Scaling Strategies & Direct Investment Trends: How Founders and Family Offices Are Reshaping the Capital Landscape
3:50 p.m. - 3:55 p.m.	What We Look For in a Pre-Seed Founder After 200 Pitches
3:55 p.m. - 4:05 p.m.	90% of What I See Gets a No. Here's Why.
4:05 p.m. - 4:10 p.m.	Why We're Buying Industrial in Secondary Markets Right Now
4:10 p.m. - 4:25 p.m.	Overview of the Silicon Valley Summit: Most Common Points, Trends, Unique Strategies & Powerful Insights Richard C. Wilson - Family Office Club
4:25 p.m. - 5:25 p.m.	Networking Reception