

The \$100M Summit

FamilyOffices.com/100M

July 16th, 2026
Dallas, TX All Times are CT

AGENDA

TIME	TOPIC
8:00 a.m.	Registration Open
10:00 a.m. - 10:15 a.m.	10 Proven Strategies to Scale to \$100M based on 1,500 Talks on Stage at our 300 Events over 19 years Richard C. Wilson - Family Office Club
10:15 a.m. - 10:20 a.m.	Mid Year Oil Brief: Who's Driving the Oil Train? Rey T. (\$1B Platform - Real Estate / Oil & Gas)
10:20 a.m. - 10:30 a.m.	Presentation by Brian M. (Leads VC Arm of \$1B+ SFO)
10:30 a.m. - 10:35 a.m.	CRE Deal Velocity Jeff S. (Raised \$100M+ & Authored "Scaling Business Success")
10:35 a.m. - 10:45 a.m.	The Capital Stack Is the Business: How Structuring for Capital Unlocks Scale Yahya M. (Centimillionaire/Single Family Office)
10:45 a.m. - 10:55 a.m.	Beyond Money: Protecting the Legacy You're Building for Tomorrow Vince M. (\$1B+ in Production as a Wealth Planning Strategist)
10:55 a.m. - 11:00 a.m.	Creating Real Legacy Wealth by One Who Did It David M. (2 nd Generation Single Family Office + Inventor)
11:00 a.m. - 11:10 a.m.	Presentation by Michael S. (Founder with \$100M Exit)
11:10 a.m. - 11:20 a.m.	Building a Billion-Dollar Private Credit Platform John L. (Centimillionaire Founder of \$800M Platform)
11:20 a.m. - 11:30 a.m.	The Future of Private Credit Cole R. (\$1B+ in Transactions Across Career)
11:30 a.m. - 11:40 a.m.	How Success along with Challenges Paved the Way to \$100M+ in Capital Raised George P. (Managing Director, Capital Formation & Strategic Partnerships - \$100M+ Raised)
11:40 a.m. - 11:50 a.m.	Thirty Years Building. Seven Years Rebuilding. One Lesson That Changed Everything Neal I. (\$250M+ Family Office Operator)
11:50 a.m. - 12:00 p.m.	Standalone Presentation
12:00 p.m. - 12:10 p.m.	Perseverance Garen A. (Centimillionaire Founder - \$70M in Revenue)
12:10 p.m. - 1:50 p.m.	Lunch
1:50 p.m. - 2:00 p.m.	Top 3 Insights From Managing a \$1B+ Single Family Office on Growth, Investing & Closing Transactions Randy A. (Manages \$1B Single Family Office)
2:00 p.m. - 2:05 p.m.	The Most Profitable Word in Lending Is "No." Tim H. (\$3B in RE Deals Over 20 Years)
2:05 p.m. - 2:15 p.m.	The Top 3 Things \$100M+ and \$1B+ Family Offices Are Asking for Right Now, and 2 Insights on Closing Transactions with Family Offices as Capital Partners Richard S. (\$100M+ Single Family Office)
2:15 p.m. - 2:25 p.m.	Standalone Presentation
2:25 p.m. - 2:30 p.m.	5 Strategies for Scaling our Real Estate Platform James R. (Real Estate Construction & Flex Space Platform)
2:30 p.m. - 2:40 p.m.	Capital Follows Certainty Irwin B. (SFO - \$5B in RE Transactions)
2:40 p.m. - 2:50 p.m.	It Was Never the Money Sahil N. (Centimillionaire NextGen Family Office)
2:50 p.m. - 3:00 p.m.	Timing is Important, Strategy is Everything! Brandon R. (Founder with \$75M Deployed Across 5-State Land Portfolio)
3:00 p.m. - 3:10 p.m.	4 Key Steps to Building a \$300B Company Joe W. (Co-Founder of Keller Williams Realty with 200,000 agents in 54 countries)
3:10 p.m. - 3:15 p.m.	The Silver Tsunami Karl P. (8 Figure Annual Revenue Founder)
3:15 p.m. - 3:25 p.m.	URBAN FARMING - How Trailer Parks and Door Knocking Built a Billion-Dollar Company Marcus R. (\$5B+ Raised & IPO Exit Founder)
3:25 p.m. - 3:40 p.m.	Overview of the \$100M Summit: Most Common Points, Trends, Unique Strategies & Powerful Insights Richard C. Wilson - Family Office Club
3:40 p.m. - 4:40 p.m.	Networking Reception