

DEAL FLOW WEST

SAN FRANCISCO

JULIA MORGAN BALLROOM

JULY 14th



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CAPITAL

*A Gathering of Dealmakers, Private
Companies, M&A Specialists, and
Family Office Investors*

DEAL FLOW WEST

JULIA MORGAN BALLROOM | SAN FRANCISCO

Dear Colleague,

Our focus for this year's events is to promote a collaborative, relationship-building environment where family offices and institutional investors can share insights and resources, partner together on deals, and improve their operations with the help of their peers.

WHO WILL BE SPEAKING:

You will hear from more than 25 family offices through a mix of standalone presentations and intriguing panel discussions. If you have been to one of our conferences, you know that we are dedicated to featuring top institutional investors and family offices presenting on the most pressing topics, from allocation strategies to risk management and best practices for guarding wealth.

WHO WILL BE ATTENDING:

Our conferences attract institutional investors, family office executives, private equity dealmakers, investment fund managers, high-net-worth individuals, and a variety of family office industry participants. As always, family office executives are welcome to attend and take advantage of the free admission policy. Qualified family offices can sign up to attend for free here: <http://FamilyOffices.com/FO>

BENEFITS OF ATTENDING:

Deal Flow West is your annual opportunity to meet family offices, network with peers in the family office industry, gain valuable insights on the market, and build real relationships that move the needle in your business.

1. Hear directly from leading single family offices and top multi-family office executives on how to operate, grow, and invest capital as a family office.
2. Learn how to structure co-investments, source deals, and allocate capital both directly and to investment funds. You will see first-hand what criteria top family offices consider while selecting fund managers.
3. Connect face-to-face with ultra-wealthy families, family offices, and industry peers to share resources and discuss opportunities to work together.

WHY REGISTER TODAY?

Our events sell out and seating is limited so register today to guarantee your spot. You can register online at <http://FamilyOffices.com/DealFlowWest> or by giving us a call (305) 503-9077.

I look forward to seeing you at the event,



Richard C. Wilson
Founder & CEO
The Family Office Club | Wilson Conferences
(305) 503-9077
328 Crandon Blvd. Ste. #223
Key Biscayne, Florida 33149

Reservations (305) 503-9077

www.FamilyOffices.com/DealFlowWest

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Friday, July 14th, 2017

8:00 - 9:00 am **Catered Breakfast, Check-in & Open Networking**

9:30 - 12:00 pm **General Session**

- **Panel: Angel Investing and Venture Capital: Finding the Next Great Company**
- **Panel: Investing in Disruption: Technology Innovations & Deal Flow**
- **Standalone: Teaming Up: Structuring Co-Investments in Private Companies**
- **Standalone: Investing Responsibly as a Family Office in a Time of Rising Valuations**
- **Panel: Guiding Growth: Investors on Adding Value, Improving Management Performance, and Helping Portfolio Companies Succeed**

12:00 - 1:00 pm **Catered Lunch & Open Networking**

1:00 - 4:00 pm **General Session**

- **Panel: Housing Focus: Private Investing in Residential Real Estate**
- **Standalone: Lessons in Driving Growth as a Board Member and Shareholder**
- **Panel: First-Generation Success: Family Office Wealth Management for Founders and New Wealth Creators**
- **Standalone: Negotiating Term Sheets: Advice for Investors (and Entrepreneurs)**
- **Panel: Pitch Me: Investors Share What Deal Flow They Want and How to Pitch Them**

4:00-5:00 pm **Closing Remarks, Cocktail Reception & Open Networking**



We do still have a few interested speaking opportunities for the Emerging Managers Summit. If you are interested in sponsoring please contact Ellie Hojabri at Ellie@FamilyOffces.com (305) 428-3777



BOOKING FORM

Deal Flow West <hr/> June 12th	Julia Morgan Ballroom <hr/> San Francisco	<i>Single Admission</i> 2017 Event Series
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DELEGATE 1	First Name	Last Name	
	Firm Name	Phone	Email
DELEGATE 2	First Name	Last Name	
	Firm Name	Phone	Email

BOOKING DETAILS	Deal Flow West July 14th San Francisco, CA	
	1 Delegate - \$995	3 Delegates - \$2,650
	2 Delegates - \$1,795	5 Delegates - \$3,975
Charter Membership Pass Includes admission to all of our conferences and more benefits. (\$299 Monthly)	CapitalCon August 9th New York City, NY	
	1 Delegate - \$995	

PAYMENT DETAILS	Card Type	CCV Code	Expiration Date
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Other Ways to Register

You can register online at FamilyOffices.com/Emerging or by contacting us at (305) 503-9077.